

# Half Year Report 2015

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#### 1. General

CLIQ Digital is a leading provider of games, apps, entertainment and software for smartphones, feature phones, tablets and desktops. The core business of the Group is the direct marketing of its products to end-customers via online- and mobile-marketing channels. CLIQ Digital offers its customers attractive products and is a valuable strategic business partner for developers, publishers and advertisers. CLIQ Digital group employs 85 staff (30/6/2015).

CLIQ Digital AG, the parent company of the group, has its legal seat in Düsseldorf and is listed in the Entry Standard of the Frankfurt Stock Exchange (ISIN DE000A0HHJR3).

Although the company is not obligated to prepare consolidated financial statements on the basis of International Financial Accounting Standards (IFRS), the consolidated Half Year Report is prepared in accordance with the International Financial Accounting Standards (IFRS), as approved by the European Commission. In preparing the consolidated Half Year Report the same IFRS principles for inclusion and valuation have been applied as for the consolidated annual financial statements at 31 December 2014.

For a detailed description of the general accounting and measurement principles reference is made to "general Information" in the notes of this consolidated Half Year Report.

Since the company has no audit obligation for interim financial statements, the consolidated Half Year Report is unaudited.

#### 2. Income Statement

The CLIQ Digital Group generated revenue of EUR 29.3 million in H1/2015, compared to EUR 22.0 million in H1/2014. The increase in revenues of almost 34% is the result of the increased marketing spend in the first months of 2015.

Personnel expenses amounted to EUR 3.0 million in H1/2015 compared to H1/2014 EUR 2.9 million.

Depreciations, amortization and impairment charges increased from EUR 4.2 million in H1/2014 to EUR 7.7 million in H1/2015. Most of the increase is caused by the increased amortization on the customer acquisition costs. These costs are being capitalized since January 1, 2014. In H1/2015 the amortization is calculated over the capitalized customer acquisitions costs of the customers acquired in the last 18 months, whereas in H1/2014 this was only calculated on the capitalized costs of the customers acquired within the 6 months period from January through June 2014.

Other operating expenses amounted to EUR 17.7 million in H1/2015 (EUR 14.1 million in H1/2014) and contain the following items in particular:

EUR million	HY1/2015	HY1/2014
Marketing costs	0.1	0.2
Costs for Invoicing, Technology and Licenses	15.4	12.7
Other non-operating expenses	1.2	1.2
Other operating expenses	16.7	14.1

Costs for invoicing, technology and licenses amounted to EUR 15.4 million in H1/2015, compared to EUR 12.7 million in H1/2014 which is a direct result of the increased revenues in H1/2015 compared to H1/2014, however the increase in these costs of 21.2% has been lower than the increase in revenue of 33.5%, resulting in higher gross earnings in H1/2015 compared to H1/2014.

EBITDA (earnings before interests, taxes, depreciation and amortization) increased to EUR 9.6 million in the first half 2015 (H1/2014: EUR 5.0 million) and the EBIT H1/2015 (earnings before interests and taxes) increased compared to H1/2014 from EUR 0.9 million to EUR 1.5 million.

Because of the tax-rate mix of the different countries in the CLIQ Digital Group, the effective tax-rate in H1/2015 was 37%, compared to 33% in H1/2014.

As a result of the above, net earnings amounted to EUR 0.9 million in H1/2015 (H1/2014: EUR 0.6 million).

#### 3. Balance sheet

#### 3.1 Non-current assets

The CLIQ Digital Group reported EUR 48.0 million of intangible assets (31.12.2014 EUR 48.0 million), EUR 0.6 million of tangible assets (31.12.2014 EUR 0.7 million) and EUR 1.8 million of deferred tax assets (31.12.2014 EUR 2.9 million).

#### 3.1.1 Intangible fixed assets

The most important components of intangible assets are goodwill of EUR 43.2 million (31.12.2014 EUR 43.2 million) and customer acquisition costs of EUR 4.2 million (31.12.2014 EUR 4.0 million).

#### Goodwill

Goodwill arising on acquisitions exists as a result of the merger with Cliq B.V. in the financial year 2012 and the acquisition of Grumbl Media Holding B.V. in the financial year 2013. The retention of the value of this goodwill was confirmed through an impairment test conducted on December 31, 2014. Since there were no triggering events noted as on June 30, 2015, besides the Mexico case (for more details see "customer acquisition costs" below), which was already included in the impairment test conducted on December 31, 2014, no new impairment test has been conducted.

#### Customer acquisition costs

In March 2015 the Company was informed that her Service Provider in Mexico was disconnected by mobile operator Telcel. The disconnection was a result of disagreements between Telcel and the service provider. Consequently CLIQ Digital is no longer able to provide services to Telcel's customers. This resulted in an impairment loss of EUR 0.6 million on the "customer acquisition costs", which were spent in January and February 2015 in Mexico.

The Management Board is trying to resolve the situation by looking at alternative sales opportunities to minimize the financial impact.

#### 3.1.2 Deferred tax asset

The valuation of deferred tax asset of EUR 1.8 million (31.12.2014: EUR 2.9 million) was subjected to detailed analysis. The analysis clarified the fact that the capitalized deferred tax can be utilized in the future. No deferred tax assets were formed for the tax losses of which carry forwards are uncertain.

#### 3.2 Current assets

The CLIQ Digital Group reported EUR 3.2 million of trade receivables (31.12.2014 EUR 2.0 million), EUR 6.2 million of miscellaneous receivables and other assets (which include amongst others income not yet invoiced) (31.12.2014 EUR 7.2 million) and EUR 0.1 million of cash and cash equivalents (31.12.2014 EUR 0.2 million).

No significant changes in the total current assets as of June 30, 2015 of EUR 9.5 million took place compared to December 31, 2014 (EUR 9.4 million).

#### 3.3 Equity

The CLIQ Digital Group reported EUR 40.2 million of equity as of June 30, 2015 (31.12.2014 EUR 39.2 million). The Company's share capital amounts to EUR 6,188,714.00, which consists of 6,188,714 listed shares.

The company held 4,000 treasury shares as of June 30, 2015 (31.12.2014 4,000 shares). The negative retained earnings of EUR 13.5 million as of December 31, 2014, decreased to EUR 12.5 million as a result of the consolidated net profit of EUR 0.9 million generated in H1/2015.

#### 3.4 Liabilities

#### 3.4.1 Bankborrowings

The CLIQ Digital Group reported bank borrowings of EUR 14.9 million (31.12.2014 EUR 15.5 million) which includes an overdraft facility of EUR 9.0 million (31.12.2014 EUR 7.5 million). All bank borrowings have a residual term < 1 year since the existing financing agreements with Commerzbank ends in February 2016.

The Commerzbank financing agreements contain financial covenants of a minimum equity ratio, an interest cover ratio and a net debt ratio, which are all in compliance with the financing agreements as of June 30, 2015.

#### 3.4.2 Other liabilities

The CLIQ Digital Group reported EUR 0.1 million of deferred tax liability (31.12.2014 EUR 0.2 million), EUR 0.7 million of other provisions (31.12.2014 EUR 1.3 million), EUR 1.4 million of trade payables (31.12.2014 EUR 1.6 million) and EUR 2.5 million of other current liabilities (31.12.2014 EUR 3.1 million).

#### 4. Cash flow

The cash flow from its operating business increased in H1/2015 from EUR 4.2 million in H1/2014 to EUR 8.0 million in H1/2015. Cash flow from investing activities in H1/2015 amounted to EUR -7.7 million (EUR -6.7 million in H1/2015). This is primarily attributable to the investments in customer acquisition costs amounting to EUR 7.6 million (EUR 6.5 million in H1/2014). The cash flow from financing activities in H1/2015 amounted to EUR -2.1 million (EUR -4.3 million in 2013). The decrease is the result of the new financing agreements with Commerzbank, which replaced the ABN AMRO financing agreements in Q1 2014 and reduced the monthly repayments.

The net cash flow (including a credit facility) for the first half year 2015 amounted to EUR -1.7 million compared to EUR 6.8 million in H1/2014.

Cash and cash equivalents as of June 30, 2015 totaling EUR 70.4 thousand (31.12.2014 EUR 220.9 thousand). As of June 30, 2015 EUR 9.0 million of a credit line is in use, in addition CLIQ Digital has, dependent on certain covenants, access to an additional credit line of EUR 1.0 million.

#### 5. Key Performance Indicators (KPIs)

The financial performance indicators used to manage the business performance of CLIQ Digital are revenue and marketing spend. Furthermore, the average net revenue per user in the first six months (ARPU), the costs per acquisition (CPA), the ratio of ARPU to CPA and the customer base value are the most important KPIs. The ratio of ARPU and CPA is the determining factor to determine the profitability of new acquired customers. The customer base value is an important indicator for estimating expected cash inflow on the basis of the current customer base.

Developments in the performance indicators:

	FY 201 4	Q1 201 5	Q2 201 5	H1/ 201 5
Number of Sales	3,123,901	759,386	369,905	1,129,291
ARPU (net-revenue per user for the first 6 months) in EUR	5.9 1	8.0 7	11.6 9	9.32
CPA (Cost per acquisition) in EUR	4.3 7	6.2 4	7.94	6.80
ARPU to CPA (ARPU/CPA)	1.3 5	1.2 9	1.47	1.37
Marketing spend in EUR million	13. 7	4.7 4	2.94	7.68
Customer Value Base in EUR million	15. 0	15. 3	15.5	15.5
Revenue in EUR million	47. 3	18. 0	11.3	29.3 4

ARPU developed positively in the first six months, increasing from EUR 5.91 in the 2014 financial year to EUR 9.32 and thus considerably exceeding expectations. CPA registered also an increase to EUR 6.80 in the first half of 2015 compared to EUR 4.37 in the 2014 financial year. The ratio of ARPU to CPA, improved from 1.35 in the full year 2014 to 1.37 during the first half of 2015. In the second quarter of 2015, the ratio ARPU to CPA has risen again and stood at 1.47, well above the prior-year quarter of 1.39. At the same time, in the first half of 2015 the customer base value increased from EUR 15.0 million as of 31 December 2014 to EUR 15.5 million as of 30 June 2015.

# consolidated balance sheet

according to IFRS as of June 30, 2015 (unaudited)

ASSETS in EUR thousand	Note	30/6/2015	31/12/2014
Non-current assets			
Intangible assets	1	48,029.9	48,042.4
Internally generated intangible assets		620.5	704.7
Customer Base		29.8	91.4
Customer Acquisition Costs		4,163.0	4,029.7
Goodwill		43,216.6	43,216.6
Tangible assets		587.1	677.8
Plant, operating and office equipment		587.1	677.8
Deferred tax assets	2	1,796.9	2,878.2
Deferred tax assets	2	1,730.3	2,070.2
Total non-current assets		50,413.9	51,598.4
Current assets			
Receivables		3,190.7	2,029.4
Trade receivables		3,190.7	2,029.4
Miscellaneous receivables and other assets		6,246.6	7,153.5
Other assets (if residual term < 1 year)		6,246.6	7,153.5
Cash and cash equivalents	3	70.4	220.9
Total current assets		9,507.7	9,403.8
Total assets		59,921.6	61,002.2

# consolidated balance sheet

according to IFRS as of June 30, 2015 (unaudited)

EQUITY AND LIABILITIES in EUR thousand	Note	30/6/2015	31/12/2014
Equity			
Subscribed capital		6,188.7	6,188.7
Less: treasury shares		-4.0	-4.0
Total subscribed capital		6,184.7	6,184.7
Capital reserve		46,528.8	46,528.8
Retained earnings		-12,518.4	-13,492.2
Total equity	4/5	40,195.1	39,221.3
Liabilities			
Non-current liabilities			
Deferred tax liabilities	2	141.6	195.7
Bank borrowings (if residual term > 1 year)	7	-	10,718.8
Other liabilities (if residual term > 1 year)		66.0	86.5
Total non-current liabilities		207.6	11,001.0
Current liabilities			
Other provisions	6	659.0	1,327.8
Bank borrowings (if residual term < 1 year)	7	14,915.0	4,776.3
Trade payables	, ,	1,410.6	1,595.2
Other liabilities		2,534.3	3,080.6
Total current liabilities		19.518,9	10,779.9
Total liabilities		19,726.5	21,780.9
Total equity and liabilities		59,921.6	61,002.2

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# consolidated statement of comprehensive income according to IFRS for the period from January 1 to June 30, 2015 (unaudited)

in EUR thousand Note	HY 1 2015	HY 1 2014
Revenue	29,338.6	21,984.1
Other operating income	-	-
Personnel expenses	-3,033.8	-2,852.9
Wages and salaries	-2,707.2	-2,540.3
Social contributions	-326.6	-312.6
Depreciation, amortization and impairment charges	-7,766.5	-4,167.6
Amortization and impairment charges applied to	,	,
intangible assets	-7,656.6	-4,041.2
Depreciation and impairment charges applied to		
tangible assets	-109.9	-126.4
Other operating expenses 8	-16,713.1	-14,083.8
Operating profit/loss	1,825.2	879.8
Net financial result	-346.7	42.9
Profit/loss on ordinary business activities	1,478.5	922.7
Taxes on income 2	479.8	83.5
Deferred taxes 2	-1,027.3	-386.9

## cash flow statement

according to IFRS for the period from January 1 to June 30, 2015 (unaudited)

in El	JR thousand	HY 1 2015	HY 1 2014
1.	Net profit/loss for the period	931.0	619.3
2.	+ Depreciation and amortization	7,766.5	4,167.6
3.	+ Increase in provisions	-791.6	-120.3
4.	-/+ Other non-cash income	-	-
5.	+/- Decrease/increase in trade receivables and other assets not		
	attributable to investment or financing activities	895.5	197.0
6.	-/+ Decrease/increase in trade payables and other liabilities not		
	attributable to investing or financing activities	-730.8	-659.0
7.	= Cash flow from operating activities	8,070.6	4,204.6
8.	+ Payments received from sale of tangible assets	-	-
9.	- Payments for investments tangible assets	-19.2	-17.0
10.	+ Payments received from disposals of intangible assets	-	-
11.	- Payments for investments in intangible assets	-7,644.1	-6,662.4
12.	- Payments from the acquisition of consolidated companies and other business units	-	-
13.	= Cash flow from investing activities	-7,663.3	-6,679.4
14.	+ Proceeds from additions to equity	42.8	-14.0
15.	+ Proceeds from drawing down on financial loans	-	6,750.0
16.	- Payments for the repayment of financial loans	-2,176.8	-11,076.7
17.	= Cash flow from financing activities	-2,134.0	-4,340.7
18.	Net change in cash and cash equivalents	-1,726.7	-6,815.5
19.	+ Cash and cash equivalents at the start of the period	-7,242.9	-3,300.1
20.	= Cash and cash equivalents at the end of the period	-8,969.6	-10,115.6

Unlike HY 1 2014, the overdraft facility in HY 1 2015 is included in cash and cash equivalents. For comparison purposes, the HY 1 2014 figures have been adjusted accordingly.

# consolidated statement of changes in equity according to IFRS as of June 30, 2015 (unaudited)

in EUR thousand	Subscribed capital ordinary shares	Capital Reserve	Consolidated retained earnings	Treasury shares not designated for withdrawal	Equity as per consolidated balance sheet
Balance as of December 31, 2014	6,188.7	46,528.8	-13,492.2	-4.0	39,221.3
Issue of shares	-	-	-	-	
Net profit/loss for the period	-	-	931.0	-	931.0
Miscellaneous changes	-	-	42.8	-	42.8
Balance as of June 30, 2015	6,188.7	46,528.8	-12,518.4	-4.0	40,195.1

## **Notes to the Half Year Report**

#### **GENERAL INFORMATION**

The parent company of the Cliq Digital Group is CLIQ Digital Aktiengesellschaft (hereinafter referred to as "CLIQ Digital"), which is headquartered at Immermannstrasse 13, 40210 Dusseldorf, Germany. The company is entered in the commercial register of the Amtsgericht Dusseldorf (Commercial Register Sheet 69068). The shares of CLIQ Digital are listed on the Frankfurt Stock Exchange in the Open Market segment, forming part of the Entry Standard. Pursuant to Section 2 (5) of the German Securities Trading Act (WpHG), the Open Market does not comprise an organized or regulated market. The guidelines for Deutsche Börse AG's regulated unofficial market form the basis for including securities in the Open Market (Entry Standard). As a consequence, CLIQ Digital is not a capital market-oriented company pursuant to Section 264d of the German Commercial Code (HGB), and is also not obligated pursuant to Section 315a of the German Commercial Code (HGB) to prepare consolidated financial statements on the basis of International Financial Reporting Standards (IFRS). Due to characteristics relating to size, CLIQ Digital overall is not statutorily obligated to prepare consolidated financial statements, whether it be on the basis of German accounting standards or IFRS. This consolidated IFRS Half Year Report is prepared voluntarily, to provide investors with additional financial information in line with capital markets expectations and to fulfill disclosure obligations to Deutsche Börse AG under the General Terms and Conditions of Deutsche Börse AG for the Open Market of the Frankfurt Stock Exchange.

The Group's financial half year starts on January 1 and ends on June 30 of each calendar year.

CLIQ Digital's functional currency and reporting currency is the Euro. This consolidated Half Year Report is prepared in Euros since this is the currency in which most of the Group's transactions are realized. Reporting is in thousands of Euros (EUR thousand), unless otherwise stated.

In order to improve the clarity of presentation, various items in the consolidated balance sheet and consolidated statement of comprehensive income are reported on a summarized basis. These items are presented and explained separately in the notes to the consolidated Half Year Report. The statement of comprehensive income is presented according to the nature of expense method.

# APPLICATION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) AND DECLARATION OF CONFORMITY.

The consolidated Half Year Report has been prepared in accordance with the International Financial Accounting Standards (IFRS), as approved by the European Commission. In preparing the consolidated Half Year Report the same IFRS principles for inclusion and valuation have been applied as for the consolidated annual financial statements at December 31, 2014.

#### **CONSOLIDATION METHODS**

#### **Consolidation principles**

The consolidated Half Year Report is based on uniform Group regulations as of June 30, 2015, and the annual financial statements of the companies included in the Group for the comparable period as of December 31, 2014 for the balance sheet and the interim financial reports for the comparable period as of June 30, 2014 for the profit and loss and cash flow statement. Business Combinations are applied in accordance with IFRS 3. According to IFRS 3, business combinations are to be accounted for using the purchase method, whereby the acquired assets, liabilities and contingent liabilities are recognized at fair value. The positive difference between the purchase costs of the corporate merger and the interest in the fair value of the recognized assets, liabilities and contingent liabilities is reported as goodwill.

In the case of mergers arising from January 1, 2010 onwards (transition date IFRS), minority interests are also calculated as the fair values of the assets, liabilities and contingent liabilities (full goodwill method).

Mutual receivables and liabilities between the companies included in the financial statements, intra-group income and expenses, and intra-group profits and losses arising from intra-group deliveries, are eliminated. Deferred taxes were recognized for earnings-effective consolidation transactions where required.

#### **Consolidation scope**

The consolidated Half Year Report as of June, 30 2015 includes subsidiaries. Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable

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returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

Consolidation scope as of June 30, 2015

	Equity interest in %
CLIQ Digital AG, Dusseldorf, Germany	
Bob Mobile Deutschland GmbH, Dusseldorf, Germany	100.00
Bob Mobile Hellas S.A., Attiki, Greece	100.00
Cructiq AG, Baar, Switzerland	100.00
Rheinkraft Production GmbH, Dusseldorf, Germany	100.00
Just A Game Hellas S.A. Attiki, Greece	100.00
Bluetiq GmbH, Dusseldorf, Germany	100.00
Guerilla Mobile Asia Pacific Pte. Ltd, Singapore	100.00
Cliq B.V., Amsterdam, The Netherlands	100.00
Artiq Mobile B.V., Amsterdam, The Netherlands	100.00
Blinck Mobile Ltd., Dublin, Ireland	100.00
TMG Singapore PTE Ltd., Singapore	100.00
The Mobile Generation Americas Inc., Toronto, Ontario, Canada	100.00
Run The Red Ser. EM, Sao Paulo, Brasil	100.00
GIM Global Investments Munich GmbH, Munich, Germany	100.00
iDNA B.V., Amsterdam, The Netherlands	100.00

#### **CURRENCY TRANSLATION**

In the separate financial statements of consolidated companies prepared in local currency, foreign-currency transactions are reported with the cash rates prevailing on the transaction date. Monetary items denominated in foreign currencies (cash and cash equivalents, receivables and liabilities) are measured at the cash mid-rate prevailing on the balance sheet date. Exchange-rate gains and losses arising from the measurement or unwinding of the monetary items are reported in the statement of comprehensive income. Non-monetary items are recognized at historic rates.

Pursuant to IAS 21, financial statements prepared in foreign currencies are translated into Euros according to the functional currency concept. The functional currency is the currency in which a foreign company predominantly generates its cash inflows, and makes payments. Since the Group companies operate their businesses independently from a financial, economic and organizational perspective, the functional currencies are generally identical with the respective national currencies. The respective national currency of the subsidiaries included in the consolidated Half Year Report of CLIQ Digital is the Euro. As a consequence, the Euro is utilized as the functional currency for CLIQ Digital and the subsidiaries included in the consolidated Half Year Report.

#### **GENERAL ACCOUNTING AND MEASUREMENT PRINCIPLES**

The consolidated Half Year Report is prepared on the basis of standard Group accounting and measurement methods. The accounting and valuation principles have been retained unchanged compared to the consolidated annual financial statements of the previous full calendar year.

Assets and liabilities have been valued at historical acquisition/production cost, with the exception as far as relevant of financial instruments classified as "financial asset or financial liabilities at fair value through profit or loss" and derivatives, which have been included at their fair value.

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#### **Assumptions and estimates**

When preparing the consolidated Half Year Report, assumptions and estimates are made that affect the level and recognition of the recognized assets and liabilities, income and expenses, and contingent liabilities.

These assumptions mainly relate to the standard Group determination of the economic useful lives of intangible assets, and of property, plant and equipment.

The estimates which are applied significantly affect the calculation of discounted cash flows as part of impairment tests, other provisions, and the extent to which future tax reliefs can be realized.

Estimates are based on empirical values and assumptions which are valid as of the balance sheet date, and which are regarded as appropriate under the given circumstances. They are based on the future business trend that is deemed to be the most likely. Developments among banks and providers of similar services, as well as the corporate environment, are also taken into account. The estimates and the underlying assumptions are reviewed continuously. Nevertheless, the actual values can diverge from the assumptions and estimates in individual cases if the aforementioned general circumstances differ on the balance sheet date compared to how they were expected to develop. Changes are carried through profit and loss on the date when better information is gained, and the assumptions are adjusted accordingly.

#### Revenue

Revenue from the transfer of utilization rights for mobile applications is reported as soon as the inflow of an economic benefit arising from the sale is sufficiently likely, and the level of revenue can be determined reliably. No revenue is reported if significant risks exist relating to the receipt of the consideration, or if the customer is unable to realize the utilization right for reasons for which the customer does not bear responsibility.

If the transfer of utilization rights comprises a determinable partial amount for several or consecutive payments (multi-component agreements), the assignable revenue is deferred, and released through profit and loss over the duration of the utilization right. Such releases are generally performed in line with the rendering of services.

Revenues are generally reported at the fair value of the consideration received, or to be received, after deducting VAT and other taxes, as well as after deducting sales reductions such as bonuses or rebates.

#### Research and development costs

Pursuant to IAS 38, research costs cannot be capitalized. Development costs must be capitalized if certain and precisely designated preconditions exist. Accordingly, capitalization is always required if the development work is sufficiently likely to result in a future inflow of financial resources which also cover the corresponding development costs above and beyond normal costs. Various criteria set out in IAS 38.57 must be cumulatively satisfied with regard to the development project, the application to be developed, and platform components be developed.

Development costs for applications or platform components are recognized at cost if the assignable expenditures can be measured reliably, and both technical feasibility and successful marketing are ensured. It must also be sufficiently likely that the development work will generate future economic benefit. Capitalized development costs include all costs directly attributable to the development process including development-related overhead costs. Capitalized development costs are generally amortized from the production start across the expected product life-cycle, generally comprising 3 to 5 years.

A significant portion of development costs within the Group comprise further developments and improvements of already existing applications and platform components, which fail to satisfy the criteria for separate capitalization as development costs pursuant IAS 38. In addition, individual development projects are frequently subject to approval and certification procedures so that the conditions for capitalization of costs arising before approval are frequently not satisfied.

#### **Borrowing costs**

Borrowing costs are expensed on the date when they are incurred. The direct allocation of borrowing costs to the purchase or manufacturing of a qualified intangible asset, which could accordingly generate purchase or manufacturing costs, is not performed.

#### **Taxes**

Taxes on income comprise both current and deferred taxes. Such taxes are reported in the statement of comprehensive income, unless they relate to items that are reported directly in equity. In such instances, the corresponding taxes are carried directly to equity.

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Current taxes on income comprise the taxes expected to be paid for the year based on the tax rates prevailing in the respective year, as well as any corrections to prior years' taxes.

Deferred tax is recognized for temporary differences between the tax values of assets and liabilities, and their amounts as recognized in the consolidated financial statements. Deferred tax assets are also recognized for the future utilization of tax loss carryforwards. Deferred tax assets on temporary differences and loss carryforwards are recognized at the level at which it is likely that sufficient taxable income will be available in future in order to utilize them. Deferred taxes are recognized at the tax rates which are currently valid for the period or applicable in the future in the individual countries as of the balance sheet date, and on which the temporary differences will prospectively be reversed, or on which the loss carryforwards will prospectively be utilized.

Deferred tax assets are netted with deferred tax liabilities if entitlement to the offsetting of actual taxes exists, and the items relate to taxes on income which are levied by the same tax authorities, and which arise at the same company, or within the same tax entity.

#### **Intangible assets**

Intangible assets are recognized at cost and, since the useful lives can be categorized as limited (except goodwill); they are amortized straight-line over their respective useful lives. This does not apply to the customer base and customer acquisition costs for subscriptions; these are amortized based on the customer's revenue life-cycle, which means that the amortization is proportional to the expected realization of the average customer's revenue per comparable customer group over the life time of the customer (on average 18 months). Where indications exist that intangible assets are impaired, and an impairment test is subsequently performed, an impairment loss is reported if required. If the reasons for the impairments no longer apply, corresponding reversals of impairment losses are carried through profit and loss up to a maximum of the amortized cost.

The maximum duration of amortization for industrial property rights and licenses is five years.

Amortization and impairment losses applied to intangible assets are reported in the consolidated statement of comprehensive income under the "Amortization and impairment charges applied to intangible assets" item.

As in the previous period, no reversals were made to impairment losses applied to intangible assets (except for marketing expenses for customer acquisition – see also "Impairment"). No borrowing costs were capitalized for intangible assets in the financial year elapsed.

In accordance with IFRS 3, amortization is not applied to goodwill to be recognized in the case of this and future corporate mergers. Instead, only impairment losses are applied if determined. It should be noted already that any impairment losses incurred on goodwill cannot be reversed in subsequent reporting periods.

#### **Tangible assets**

Tangible assets are recognized at cost less depreciation and impairment losses. Tangible assets were not re-measured in line with the IAS 16 option.

Where indications exist that tangible assets are impaired, and an impairment test is subsequently performed, an impairment loss is reported if required. If the reasons for the impairments no longer apply, corresponding reversals of impairment losses are carried through profit and loss up to a maximum of the amortized cost.

Cost comprises the purchase price, incidental purchase costs, and subsequent purchase costs less any purchase price reductions received.

Other plant, operating and office equipment is predominantly depreciated over a period of between three and five years. Straight-line depreciation is applied to tangible assets in line with the economic useful life.

Current year depreciation and impairment losses are reported in the "Depreciation and impairment charges applied to tangible assets" item in the statement of comprehensive income.

Costs for repairing property, plant and equipment, such as maintenance expenses, are generally carried through profit and loss.

As in the previous period, no reversals of impairment losses applied to tangible assets were performed in the year under review. No borrowing costs were capitalized for tangible assets in the financial year elapsed.

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#### **Impairment**

With the exception of deferred tax assets (see taxes), and financial assets (see financial instruments), the carrying amounts of the Group's assets are examined as of the balance sheet date as to whether indications of impairment exist as per IAS 36. If such indications exist, the recoverable amount of the asset is estimated, and impairment losses, if required, are expensed.

Goodwill arising on acquisitions exists as a result of the merger with Cliq B.V. in the financial year 2012 and the acquisition of Grumbl Media Holding B.V. in the fiscal year 2013. The retention of the value of this goodwill was confirmed through an impairment test conducted as of December 31, 2014. The impairment test is based on determining the Recoverable Amounts of cash-generating units ('CGU') in comparison of their Carrying Amounts as part of the annual impairment test. The Recoverable Amounts have been determined on the basis of the 'Income Approach' and have been benchmarked with the 'Market Approach', more specifically the 'Comparable Companies Approach'. The impairment test also considers various sensitivities on the Recoverable Amount as indicated by the Income Approach to test the robustness of the impairment test outcome.

Since there were no triggering events noted as on June 30, 2015, besides the Mexican case (reference is made to sec. 3.1.1. of the Management explanation), which was already included in the impairment test conducted as of December 31, 2014, no new impairment test has been conducted in relation to the goodwill.

Due to the Mexican case the recoverable amount of the capitalized amount of the customer acquisition costs with respect to the marketing costs of 2015 in this market was reviewed. The review resulted in the recognition of an impairment loss of EUR 595.0 thousand.

#### Fair value measurement

In accordance with IFRS 13 Fair Value Measurement, for financial instruments which are measured at fair value, the valuation method should be disclosed. The different levels within IFRS 13 have been defined as follows:

- Level1: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs)

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2

Specific valuation techniques used to value financial instruments include:

- Ouoted market prices or dealer quotes for similar instruments:
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

The Group Controller is responsible for the valuations of the concerning assets and liabilities required for financial reporting purposes. The Group Controller reports directly to the Management Board. Discussions of valuation processes and results are held between the Group Controller and the Management Board at least once every quarter, in line with the group's quarterly reporting dates.

#### Leasing

According to IAS 17, a lease is an agreement where the lessor transfers to the lessee the right to utilize an asset for an agreed period in return for payment, or a series of payments. A differentiation is made between finance leases and operating leases. Finance leases comprise leases where the lessee essentially bears all risks and opportunities connected with the ownership of the asset. All other leases are designated as operating leases.

In the case of an operating lease, CLIQ Digital expenses the lease installment to be paid as lessee.

If CLIQ Digital is a lessee in a finance lease, the lower of the fair value and the present value of the minimum lease payments at the start of the lease is capitalized on the balance sheet, and the liability is recognized under bank borrowings at the same time. The minimum lease components primarily comprise financing costs and the repayment share of the residual liability. The leased object is depreciated over the estimated useful life of the contractual duration, whichever is shorter. The lease installments repaid are split into a repayment component and interest expenses according to the effective interest method.

All leases are classified as operating leases at the time of the transition to IFRS and subsequently.

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Notes

#### Other receivables and liabilities

Non-financial assets and liabilities, as well as deferred and accrued items, and prepayments, are recognized at amortized cost.

#### **Financial instruments**

#### Basic principles

Financial assets are reported if CLIQ Digital is entitled to a contractual right to receive cash, cash equivalents, or other financial assets from another party. Financial liabilities are reported as soon as CLIQ Digital is obligated to transfer to a third party cash, cash equivalents, or other financial assets. Normal market purchases and sales of financial assets are generally recognized on the settlement date. By contrast, purchases and sales of securities are recognized with the bank's invoicing price on the trade date, and derivative transactions at cost on the trade date.

Financial assets and liabilities are initially measured at fair value. The carrying amount of financial instruments that are not subsequently measured at fair value through profit and loss also includes directly attributable transaction costs.

#### Financial assets

The regulations of IAS 39 divide financial instruments into "financial assets measured at fair value through profit and loss", "financial investments held to maturity", "financial assets available for sale" or "loans and receivables". Equity participating interests whose fair value can be reliably determined are classified as "financial assets measured at fair value through profit and loss". If fair value cannot be determined reliably, equity participating interests are classified as "financial assets available for sale", and are measured at cost.

#### Receivables and other assets

Receivables and other assets are divided into "trade receivables", "receivables from companies in which the company has a participating interest" and "miscellaneous receivables and other assets".

On initial recognition, "trade receivables" are recognized at fair value while taking into account directly attributable transaction costs. They are measured at amortized cost in subsequent periods due to their classification as "loans and receivables".

Both non-financial assets and financial assets are reported under the item "miscellaneous receivables and other assets". With the exception of derivative financial instruments, financial assets are allocated to the "loans and receivables" IAS 39 measurement category, are recognized on the first recognition date at fair value while taking into account directly attributable transaction costs, and are measured in subsequent periods at amortized cost while applying the effective interest method. Non-financial assets are measured according to the respectively applicable standards.

#### Cash and cash equivalents

Cash in hand and cash at banks is reported under this item. Cash in hand and cash at banks is allocated to the IAS 39 "loans and receivables" measurement category, is recognized on the first recognition date at fair value while taking into account directly attributable transaction costs, and is measured in subsequent periods at amortized cost while applying the effective interest method. Foreign currency positions are measured at the mid-rate prevailing on the balance sheet date. Cash at banks carries a residual term of up to three months on acquisition.

#### Financial liabilities

Primary financial instruments comprise bank borrowings, trade payables, and other non-derivative financial liabilities. Trade payables and other non-derivative financial liabilities include liabilities existing as of the balance sheet date for invoices that have not yet been settled, loan obligations, liabilities to employees, and related obligations. Pursuant to IAS 39, primary financial liabilities are initially recognized at fair value. In this context directly assignable transaction costs are taken into account. They are measured at amortized cost in subsequent periods.

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Notes

#### **Provisions for employee benefits**

The Group has no pension plan for the German entities, but various pension plans for the Dutch entities and other entities abroad Germany and The Netherlands. The Dutch plans are financed through contributions to pension providers such as insurance companies. The other foreign pension plans can be compared to how the Dutch pension system has been designed and functions. The pension obligations of both the Dutch and the other foreign plans are valued according to the 'valuation to pension fund approach'. This approach accounts for the contribution payable to the pension provider as an expense in the profit and loss account.

#### Other provisions

Other provisions are recognized for legal or notional obligations to third parties arising from past events, as well as for agreements containing charges if the outflow of funds to settle the obligations is likely and can be reliably estimated.

Other provisions are measured according to IAS 37 Provisions, Contingent Liabilities and Contingent Assets. Provisions are measured based on best possible estimates in this context. No interest is applied due to the short-term nature of these provisions. Compensation claims against third parties are capitalized separately from provisions if their realization is almost certain.

#### **Share-based compensation transactions**

Stock options, in other words, share-based compensation transactions that are settled with equity instruments, are measured at fair value on the vesting date. The fair value of the obligation is reported as personnel expenditure within equity over the entitlement period. The stock options' fair value is calculated using the internationally recognized Black-Scholes-Merton formula.

The share-based program for Management Board and employee compensation includes an option for CLIQ Digital AG to satisfy the options in either cash or CLIQ Digital AG ordinary shares. As of the balance sheet date, the company does not intend to satisfy share-based compensation in cash.

# SUPPLEMENTARY INFORMATION ABOUT ITEMS IN THE BALANCE SHEET AND THE INCOME STATEMENT.

#### (1) Intangible assets

Intangible assets reported the following changes:

In EUR thousand	Internally generated intangible assets	Customer base	Customer acquisition costs	Other intangible assets	Goodwill	Total
Cost						
January 1, 2015	3,626.0	11,720.8	13,366.9	243.2	43,322.2	72,279.1
Additions	55.2	-	7,588.9	-	-	7,644.1
Disposals	-	-	-	-	-	-
June 30, 2015	3,681.2	11,720.8	20,955.8	243.2	43,322.2	79,923.2
Amortization and imp	pairment losses					
January 1, 2015	2,921.3	11,629.4	9,337.2	243.2	105.6	24,236.7
Amortization	139.4	61.6	6,860.6	-	-	7,061.6
Impairment	-	-	595.0	-	-	595.0
Disposals	-	-	-	-	-	-
June 30, 2015	3,060.7	11,691.0	16,792.8	243.2	105.6	31,893.3
Carrying amount December 31, 2014	704.7	91.4	4,029.7	-	43,216.6	48,042.4
Carrying amount June 30, 2015	620.5	29.8	4,163.0	-	43,216.6	48,029.9

The impairment on Customer acquisition costs relates to Mexico as described in sec. 3.1.1 of the Management explanation.

#### (2) Taxes

Taxes on income can be specified as follows:

in EUR thousand	HY 1 2015	HY 1 2014
Current taxes on income-Germany		
Corporation taxes	-	-
Trade taxes	-	-
	-	-
Current taxes on income – The Netherlands		
Corporation taxes	-549.8	-86.2
	-549.8	-86.2

Management explanation	HY financial reporting	Not	tes	
Current taxes on income – Abroad		70.0	2.7	
Subtotal Current taxes			-479.8	-83.5
Deferred taxes on income			1,027.3	386.9
Actual tax expense (-)/income (+)	)		547.5	303.4

The tax deferrals are allocated to the following balance sheet items:

	30/6/2015		31/12/2014	
in EUR thousand	Deferred tax asset	Deferred tax liabilities	Deferred tax asset	Deferred tax liabilities
Intangible assets	359.7	967.9	375.8	973.0
Tax loss carry forwards	2,263.5	-	3,279.7	-
Netting of deferred tax assets and liabilities	1,796.9	141.6	2,878.2	195.7

#### (3) Cash and cash equivalents

Cash and cash equivalents as of June 30, 2015 totaling EUR 70.4 thousand (31.12.2014 EUR 220.9 thousand). As of June 30, 2015 EUR 9 million of a credit line is in use, in addition CLIQ Digital has, dependent on certain covenants, access to an additional credit line of EUR 1.0 million.

#### (4) Equity

The consolidated equity in his individual components are reported separately in the "Statement of changes in equity".

#### (5) Earnings per share

Basic earnings per share are calculated by dividing the share of earnings attributable to CLIQ Digital AG shareholders by the weighted average number of shares in issue. Diluted earnings per share also take into account all shares that can potentially be issued due to the stock option program.

	HY 1 2015	HY 1 2014
Profit/Loss attributable to CLIQ Digital shareholders (in EUR thousand)	931.0	619.3
Number of shares in circulation as of January 1	6,188,714	4,441,699
Number of shares in circulation as of June 30	6,188,714	4,441,699
Weighted average number of shares in issue	6,188,714	4,441,699
Basic earnings per share (in EUR)	0.15	0.14
Number of potentially dilutive ordinary shares (in number of shares)	177,550	89,050
Weighted average number of shares for the calculation of diluted earnings per share	6,366,264	4,530,749
Diluted earnings per share (in EUR)	0.15	0.14

#### (6) Other provisions

in EUR thousand	30/6/2015	31/12/2014
Taxes on income	-	584.3
Costs for financial statements and auditing	104.8	114.4
Miscellaneous provisions	554.2	629.1
Total other current provisions	659.0	1,327.8

#### (7) Bank borrowings

Bank borrowings reported on June 30, 2015 correspond to two term loans provided by the Commerzbank AG of EUR 6,750 thousand (provided in February 2014) and EUR 3,500 thousand (provided in October 2014), with applicable interest rates of Euribor plus 3.45% and an overdraft facility provided by the Commerzbank AG in March 2014 with a fixed amount of EUR 7,000 thousand with an interest rate of Euribor plus 3.3%. Furthermore, there is a possibility to increase the overdraft facility to an amount of EUR 10,000 thousand based on borrowing base financing upon certain conditions with an interest rate of Euribor plus 2.1%.

The loan agreement with an original amount of EUR 6,750 thousand (provided in February 2014) includes a monthly redemption of EUR 187.5 thousand per month, starting in March 2014 till February 2016 and a final bullet payment of EUR 2,250 thousand in February 2016. The remaining part of the loan per 30 June 2015 is EUR 3,750 thousand. The Euribor of this loan has been fixed till the end of the contract-date at 0.24% realized with an interest- swap contract of June 3, 2014. The market value of the interest-swap contract per 30 June 2015 is -/- EUR 6.4 thousand.

The loan agreement with an original amount of EUR 3,500 thousand (provided in October 2014) includes a monthly redemption of EUR 171.9 thousand per month, starting in November 2014 till February 2016 and a final bullet payment of EUR 750 thousand in February 2016. The remaining part of the loan per 30 June 2015 is EUR 2,125 thousand.

The Commerzbank financing agreements contain financial covenants of a minimum equity ratio, an interest cover ratio and a net debt ratio, which are all in compliance with the financing agreements as of June 30, 2015.

All bank borrowings have a residual term < 1 year since the existing financing agreements with Commerzbank ends in February 2016. The total amount of the outstanding loans (EUR 5,875 thousand) and the overdraft facility in use as per June 30, 2015 (EUR 9,040 thousand) are disclosed as follows in the Half Year Report 2015:

Bank borrowings (in EUR thousand)	< 1 year	> 1 year
Bank loan (EUR 6,750 thousand)	3,750.0	-
Bank loan (EUR 3,500 thousand)	2,125.0	-
Credit facility	9,040.0	-
Total	14,915.0	-

#### (8) Other operating expenses

Other operating expenses include the following expenses:

in EUR thousand	HY 1 2015	HY 1 2014
Marketing costs	103.5	178.6
Costs for invoicing, technology and licenses	15,377.3	12,710.4

Management explanation	HY financial reporting	Notes	
Other non-operating expenses		1,232.3	1,194.8
Total		16,713.1	14,083.8

#### (9) Number of employees

The average number of employees during the period was as follows:

	HY 1 2015	HY 1 2014
Germany	5	3
The Netherlands	79	90
Abroad	-	1
Total (fulltime and part-time)	84	94

Düsseldorf, August 2015 CLIQ Digital AG

Luc Voncken and Ben Bos (Vorstand)